

According to industry statistics, nine out of ten people who begin the search to buy a business never complete the transaction.

There are probably many reasons for this statistic, according to *Richard Parker* in [How to Buy a Business at a Great Price](#). "A lot has to do with the inability of people to pull the trigger".



The reaction is related specifically to uncertainty: if you have not gathered the right information or failed to investigate the business thoroughly you will not be 100% certain of what to do. As a result, you will abandon the project.

If you engage experts to investigate the business, and everything else adds up right, then making the final decision is simply one more step in the process!

<http://www.diomo.com/-DueDiligence&ref=bizfor-saleza>

## WACKENHUT DUE DILIGENCE AND LITIGATION SUPPORT SERVICES



In today's competitive marketplace, information is power. In addressing new partnership opportunities, mergers/acquisitions, key personnel recruitment efforts and most vital business decisions, access to reliable sources of information is critical. Inadequate or outdated information can lead to disastrous consequences that directly affect the bottom line.

Courtrooms, like the marketplace, favor the prepared. Litigation filed without full access to all the information available and a comprehensive link analysis is not a process with the highest expectation of success.

Things are not always as they appear. In a global business environment, an entity which may appear to be a substantial business enterprise may be no more than a computer terminal. Business references are sometimes shell operations and the potential business partner may very well have a less than desirable past. Unfortunately, in today's international business climate, deception may play a major role. How do you protect yourself?

Wackenhut Consulting and Investigation Services, through our **CENTER FOR ANALYTICAL RESEARCH<sup>SM</sup>** delivers comprehensive work product designed to enhance business decisions and support litigation efforts.

**Our CENTER FOR ANALYTICAL RESEARCH<sup>SM</sup>** is comprised of a cadre of government trained research analysts possessing the necessary skill levels and experience to identify, extract and analyze information vital to your efforts.

Having global reach and well trusted intelligence sources, information is obtained, analyzed and presented in a format that is comprehensive and understandable.

**The CENTER FOR ANALYTICAL RESEARCH<sup>SM</sup>** tailors each assignment to the objective, applying predefined budget parameters. Our client becomes a vital part of the entire process. We currently represent major multi-national corporations as well as major domestic and international law firms.



## WHY WACKENHUT FOR DUE DILIGENCE AND LITIGATION SUPPORT SERVICES?

### Dedicated and Competent Analytical Research Team

Our competent research analysts are distinguished for uncovering and analyzing data that has absolute impact on business dealings. They are resourceful, highly motivated individuals with vast experience in developing information concerning persons or business entities, including finding hidden assets.

### Global Reach

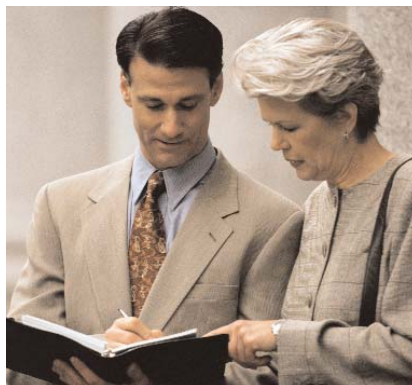
Wackenhut has an extensive array of international databases and our personnel have the expertise to successfully conduct research all over the world. In addition, we have the ability to call upon local resources around the globe.

### Comprehensive Reports

Wackenhut's analytical research is an executive decision support tool for comprehensive due diligence recommended for acquisition/merger preparation, investigations support, litigation support and high level background vetting. It involves complete and exhaustive research into all available sources that may relate to the subject of an investigation, and the analysis required to identify key information and tie together seemingly disparate data points to form a clear report of the findings.

### Tailored Response

Wackenhut's due diligence can be as in-depth as required by the client's need, but will typically include criminal and civil history, media, property, reputation, professional licenses, and/or relationships with other people or business entities. We have the unique ability to not only extract raw data, but to take the information and perform the necessary link analysis required to write an understandable and succinct report focused on our client's concerns. Our efforts always keep in mind the time and budget requirements of the client and reports can be provided with reasonable notice and timely turnaround.



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